

Message Text

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61
ACTION EB-07

INFO OCT-01 EUR-12 EA-07 ISO-00 AF-06 L-03 CIAE-00 COME-00

DODE-00 DOTE-00 FMC-01 INR-07 NSAE-00 CG-00 OFA-01

DLOS-04 TAR-01 AID-05 CEA-01 FRB-03 IO-10 NEA-10

OPIC-03 SP-02 TRSE-00 CIEP-01 LAB-04 SIL-01 OMB-01

/091 W
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R 291545Z OCT 75
FM AMEMBASSY COPENHAGEN
TO SECSTATE WASHDC 1714
INFO AMEMBASSY ATHENS
AMEMBASSY BONN
AMEMBASSY BRUSSELS
AMCONSUL HAMBURG
/AMEMBASSY HELSINKI 1808
AMEMBASSY LONDON
AMEMBASSY OSLO
AMEMBASSY ROME
AMEMBASSY STOCKHOLM
AMEMBASSY THE HAGUE
AMEMBASSY TOKYO

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E.O. 11652: N/A
TAG: EWWT, OECD, DA
SUBJECT: DANISH GOVERNMENT REACTION TO MARITIME RATE-CUTTING
PRACTICES

REF: STATE 244923

1. QUESTIONS RAISED IN REFTEL INFORMALLY TAKEN UP WITH OLE
KOCHE, CHIEF OF SECTION RESPONSIBLE FOR SHIPPING MATTERS IN
MINISTRY OF FOREIGN AFFAIRS, WHO STATED DANES SHARE CONCERN
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OF REPORTED EASTERN BLOCK SPECIFICALLY SOVIET, SHIPPING

RATE REDUCTIONS. HE EMPHASIZED THAT THESE RATE-CUTTING ALLEGATIONS HAVE BEEN RAISED BY "NORDIC COLLEAGUES" AND THAT THERE HAS BEEN NO RPT NO SPECIFIC COMPLAINT FROM DANISH SHIPPING COMPANIES.

2. KOCH STATED THAT THERE ARE NO RPT NO PLANS FOR LEGISLATION AS SUCH ACTION WOULD BE CONTRARY TO TRADITIONAL DANISH GOVERNMENT PHILOSOPHY OF NON-INTERFERENCE IN SHIPPING FIELD.

3. HE SPECULATED THAT MOST EFFECTIVE BUT HIGHLY IMPROBABLE COURSE OF ACTION WOULD BE FOR EEC TO PLACE LIMITATIONS ON FURTHER EXPANSION OF QUOTAS ON IMPORTS FROM EASTERN EUROPE AS LEVERAGE IN FORCING SOVIETS DESIST FROM FREIGHT RATE CUTTING. HE STATED DANES MIGHT CONSIDER PROPOSING THIS BUT IT UNLIKELY THEY WOULD ACTUALLY MAKE SUCH A PROPSAL.

4. KOCH ALSO STATED THAT SOVIET TACTICS OF INSISTING ON TRADE TERMS OF FOB ON IMPORTS AND CIF ON EXPORTS ASSURED SHIPMENTS ON SOVIET CARRIERS AND REPORTEDLY HAVE LED TO SOVIETS GETTING NI ETY PERCENT OF ALL BILATEAL TRADE IN SOME INSTANCES SUCH AS THEIR BILATERAL TRADE WITH SWEDEN.

LUKENS

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Message Attributes

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